

February 6, 2007  
Roanoke Connect #23  
Roanoke Connect #23

Dear Stuart,

This past week, we went over 1300 people who have submitted profiles to the Roanoke Connect database. To our knowledge AT LEAST 21 individuals have acquired a job through this resource and over 80 local employers have used the medium.

If you are new to the group, then please check out our text archive of past eNewsletters (<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.roanokeva.gov%2FWebMgmt%2Fywbase61b.nsf%2FvwContentByKey%2FN26RFPV3145LBASEN>) for more opportunities.

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Precision Technology

Email to find out more...

Precision Technology (<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.pt-usa.net>) has a number of technical positions they are recruiting at the present time. For more info, send an email to Wayne at [WLarson@pt-usa.net](mailto:WLarson@pt-usa.net).

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Arts Council of the Blue Ridge

Director of Development

Roanoke Connect #22 mistakenly listed this opportunity with the Arts Council

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.theartscouncil.org>) as an assistant position, however, it is Director of Development.

Responsible for fund raising program, including annual campaign, grant writing, event & program sponsorship, new donor development, annual report, working with volunteer committees. Must have excellent written & oral communication skills, attention to detail. Part-time, 30 hours per week. For more info, contact Margaret Hunter at [director@theartscouncil.org](mailto:director@theartscouncil.org).

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VP of Internet Marketing - Growing Local Web-Based Firm

Sell yourself for this position...

If you have several years of significant experience in this field of marketing and are interested in this position, then sell yourself by sending an email to [stuart.mease@roanokeva.gov](mailto:stuart.mease@roanokeva.gov). Emails will be forwarded to the CEO.

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Ovations, a UnitedHealth Group Company

Multiple

Ovations, a UnitedHealth Group company, is dedicated to improving the health and well being of Americans over 50. We currently serve over 3.6 million individuals across the nation, helping to address their unique needs for preventive and acute health care services, deal with chronic conditions, and access to care and services. Come to Ovations and discover the rare combination of a rewarding career and the opportunity to make a difference in people's lives.

We are seeking a seasoned call-center professional with a strong commitment to quality to join our Roanoke, VA office. In this brand-new role, you would manage a dynamic team while ensuring the quality and standards of our customer service interactions. This is an exciting opportunity to advance your career in an emerging field with all the perks of a nationwide industry leader (including flexible hours and an onsite gym). If you're ready for an exciting change of pace, we invite you to apply today.

- Building and managing a team of Quality Specialists
- Coaching and mentoring staff and providing annual performance reviews
- Implementing and monitoring quality processes that support Medicare Part D objectives
- Working with the Director of Quality and Corporate Quality Team to identify quality processes

#### Qualifications

A significant knowledge of call-center practices is needed for this role, in addition to successful leadership/management experience. A background in quality improvement/processes is key. Knowledge of Medicare Part D, or other experience in

the healthcare field, is preferred. Project management experience is a plus. Excellent communication, interpersonal and motivational skills are essential. A Bachelor's degree is required.

We are seeking a creative, confident Training Manager to join our friendly, energetic team. In this hands-on role, you would oversee employee development while ensuring high-quality training and results. This is a unique opportunity to utilize your training and management skills while enjoying all the perks that come with working for a healthcare industry leader.

Key functions include:

- Driving individual and team performance
- Monitoring workflow and activities in consideration of global and site-level goals
- Executing and improving both site specific and global training initiatives
- Meeting with production to coordinate and assign training classes and initiatives
- Coaching and improving training and delivery performance
- Evaluating effectiveness of training classes
- Conducting reviews
- Participating in managerial meetings to provide updates

Supervisor, Operations - • Strong interpersonal skills at both individual and team level.

- Written and verbal communication skills
- Adaptable and able to move with change while maintaining a positive attitude.
- Exemplary coaching / motivational skills at both an individual and team level.
- Excellent business writing skills.
- Business focus which demonstrates an understanding to the company's vision, mission and strategy.
- BS / BA degree or equivalent work experience.
- Experience in team interactions and improvement methods / projects (e.g., coaching, quality, productivity).

For more info, contact Susan at  
susie\_weade@uhc.com or visit online  
(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.uhc.com>).

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CCS-Inc.

Computer Technicians, Senior Engineers and Assemblers

For more info on these positions, email Krista at  
KJones@ccs-inc.com or visit

online

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.ccs-inc.com%2Fabout.aspx%3FpgTitle%3DCareersTitle%26pgText%3DCareersText>).

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Cox Communications

#### Sales Specialist

Sales Specialist - Cox Communications has an opening for a Sales Specialist to join our fast paced, innovative and energizing environment. This position handles residential customer calls for new or additional video, telephone, or high-speed Internet services in a call center environment. Is expected to maximize revenue and achieve sales objectives by identifying and meeting customer needs while at the same time educating them and promoting Cox services.

The qualified applicant must have 1 year customer service and sales experience REQUIRED, experience using computer applications, knowledge of Internet applications, strong interpersonal skills, good communication skills, ability to take ownership and initiative to address customer needs, good organization skills and knowledge of basic mathematics. Bilingual (English/Spanish) a plus.

Candidate must be able to work between the hours of 8am-8pm Monday thru Friday and 8-6 on Saturdays.

The target salary including base and commissions is \$40,000 with the potential to earn substantially more based on sales performance plus other sales incentives (i.e.-trips, bonuses). SIGN ON BONUS of \$1000 (certain restrictions apply)

#### Transmission and Data Engineer II

Cox Communications in Roanoke, VA has an opening for a Transmission and Data Engineer II. Responsible for designing, developing and implementing the access and transport network architecture. Develop an integrated network architecture that is compatible with desired network requirements and is interoperable with existing and evolving hybrid fiber/coax (Cable TV) and backbone networks. Perform system audits to determine optimization needs and requirements. Accompanies Account

Executives and Outside Sales Representatives on sales visits, performs site surveys, and makes product recommendations for voice, video and/or data solutions.

This position requires a Bachelors Degree in Engineering and/or equivalent experience, 3+ years relevant transport network & data experience, knowledge of communications industry, experience with Ethernet, Digital Telephony, FDDI and ATM equipment as well as DS-1 and DS-3 preferred, knowledge of SONET networks required, knowledge of transport (OC-12, OC-48, OC-3) required, knowledge of LAN/WAN, ATM, SNMP via UDP/IP and router technology preferred, strong leadership and motivational abilities, strong technical aptitude, ability to prioritize and perform multiple tasks, ability to work under minimal supervision within established guidelines, flexibility and receptiveness to a changing environment, willing to work in an on call rotation, computer skills including Windows based applications and must have a clean driving record and be able to travel to customer locations within the system.

For more info, visit  
online

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.cox.com>) or email Lemena at  
[Lemena.Thornton@cox.com](mailto:Lemena.Thornton@cox.com).

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McLeod and Company

Accountants - All Types

Contact Chris at [CLazzuri@mcleodco.com](mailto:CLazzuri@mcleodco.com) or visit online  
(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.mcleodco.com>) to find  
out more about this firm and opportunity.

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City of Roanoke

City Traffic Engineer, Architect II, Engineer II

If you have the skill sets to fill these openings with the City of Roanoke, then contact Angelia at [angelia.vernon@roanokeva.gov](mailto:angelia.vernon@roanokeva.gov). or visit online  
(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.roanokeva.gov>).

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Foot Levelers

Sales and Marketing, HR, Lab Assistants

The best kept secret in Roanoke. To find out more about the plethora of professional jobs they have available, visit online

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.footlevelers.com>)or contact Heather at [hpoff@footlevelers.com](mailto:hpoff@footlevelers.com).

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Roanoke Biz2Biz

Sales and Business Development

Roanoke

Biz2Biz

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.roanokebiz2biz.com%2F>) - Generating Revenue for Roanoke's leading Businesses - is searching for a business development and sales person for their operations in Roanoke.

For more info, contact Patsy at [patsy@roanokebiz2biz.com](mailto:patsy@roanokebiz2biz.com).

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Links

Helpful Employment Links

Major

Employers

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.roanokeva.gov%2FWebMgmt%2Ffywbase61b.nsf%2FCurrentBaseLink%2FN25ZDJ3F289LBASEN>) - The

Renick Group

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.renickgroup.com%2Fdefault.aspx>)- MyHometownJobs.com

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.myhometownjobs.com%2F>) - Roanoke.com

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.roanoke.com%2Fjob%2Fwb%2Fxp-index>) -

Express

Personnel

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Froanokeva.expresspersonnel.com%2F>) -

Bright

## Services

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.brightservices.net%2F>) -

Note: Up to 80% of all jobs are never advertised and the #1 way to uncover these jobs is through personal networking. Start building your network and get involved in the community. Only about 10% of jobs are found through online channels. Spend your time wisely.

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## Executive Assistant Law Firm

A small

law firm in Fincastle

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.donwetherington.com%2F>) is looking for an administrative assistant. For more info, contact [don@donwetherington.com](mailto:don@donwetherington.com).

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## Just the Fax

## Graphic Designer

Immediate opening for a part time or full time graphic designer. Experience with design software programs and layout required. We prefer candidate to have proficiency with PageMaker, PhotoShop, Illustrator, MS Office. Experience in web-design a plus, excellent customer service skills a must! We are seeking a creative, enthusiastic mind for generating fun content ideas, contests & marketing strategies.

Graphic Designer is responsible for advertisement design, daily issue layout, editing, schedule coordination, customer service, and various administrative duties. Candidates should possess a strong work ethic, excellent grammar, editing/proofing skills, attention to detail, organization, multi-tasking skills and ability to meet daily deadlines with quality.

We offer a creative, fun office environment and the opportunity for growth and leadership development.

Just The

Fax...

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.justthefax.com>) is a free subscription based entertainment publication that is faxed daily to more than 4,500 fax machines in Roanoke, Blacksburg and Christiansburg. Our 1-page daily issue reaches 40,000 very loyal readers, offering them fun, inspirational, informative

entertainment and local advertised offers. Just The Fax...truly is "A Fun Way To Start Your Day"

For more info, email Dave at dave@justthefax.com

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#### Advance Auto Parts

#### Job Fair - February 17

THE STORE SUPPORT CENTER JOB FAIR will be held February 17, 2007 from 9:00 a.m. to 12:00 p.m. at the Crossroads Mall Location at 5008 Airport Road in Roanoke.

Advance Auto Parts, a Fortune 500 specialty retailer of automotive parts and accessories, currently has several positions available at its Store Support Center (corporate headquarters) in Roanoke, Virginia. Open positions include:

- Information Technology -
- Finance/Accounting -
- Human Resources -
- Merchandising -
- Internal Communications -
- Customer Contact Center

Applicant must bring current resume. Doors will open promptly at 8:45 a.m. Group session starts at 9:00 a.m. with individual screening interviews to follow. Candidates must be present at the start of Job Fair in order to be considered. For more info, visit online

(<http://rs6.net/tn.jsp?t=87jcg7bab.0.0.bddr7vbab.0&ts=S0226&p=http%3A%2F%2Fwww.advance-auto.com>) or email Kenny at [Kenny.McInnis@advance-auto.com](mailto:Kenny.McInnis@advance-auto.com)

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#### Contact Information

email: [stuart.mease@roanokeva.gov](mailto:stuart.mease@roanokeva.gov)

Join our mailing list!

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